

Beta International (Prior Investment)

Beta International, Inc., headquartered in Houston, TX, is a worldwide supplier of flow control products to the energy, transmission, and infrastructure industries. The company specializes in sourcing hard-to-find components for its customers, offering its own Universal Flow branded valve products as well as other name-brand products.

Established in 1976, Beta is recognized in its industry for its exceptional project management capabilities. The company provides a key service to its customers by sourcing critical, difficult-to-find products on a timely basis, a service that many larger distributors struggle to provide. Beta's extensive technical and supply chain resources enable it to interact directly with manufacturers and sub-manufacturers to shorten timelines and increase value.

The company's services range from sourcing individual components to providing value-added procurement-related services, including international logistics and warehousing, documentation support and specialty packaging. The company's customer base includes major and independent oil and gas companies, leading engineering and construction firms and other distributors. Beta maintains international offices in Indonesia, the Netherlands, Mexico and Singapore.